

**RESOLUTION NO. 24-118**

**A RESOLUTION OF THE CITY OF PANAMA CITY BEACH, FLORIDA, APPROVING THE PURCHASE OF A THERMOFISHER TRUNARC UNLIMITED MODEL WITH TESTING SUPPLIES FOR THE POLICE DEPARTMENT FROM FISCHER SCIENTIFIC COMPANY, L.L.C. IN THE TOTAL AMOUNT OF \$32,619.30; AND AGREEING TO BE BOUND BY THE TERMS AND CONDITIONS OF THE LAKE COUNTY, FLORIDA, CONTRACT GOVERNING THAT PURCHASE.**

**BE IT RESOLVED** by the City Council of the City of Panama City Beach that:

1. The appropriate officers of the City are authorized to accept and deliver on behalf of the City that certain Agreement between the City and Fisher Scientific Company, L.L.C. for the purchase of a ThermoFisher TruNarc Unlimited Model with testing supplies for the Police Department in the total amount of Thirty-Two Thousand Six Hundred Nineteen Dollars and Thirty Cents (\$32,619.30) in substantially the form **attached** as Exhibit A and presented to the Council today, with such changes, insertions, or omissions as may be approved by the City Manager.
2. By accepting the proposal referenced above, the City agrees to be bound by the same terms and conditions obtained by Lake County, Florida, through an advertised, competitive bidding process, Contract No. 22-730C, in the form **attached** as Exhibit B.

**THIS RESOLUTION** shall be effective immediately upon passage.

**PASSED, APPROVED AND ADOPTED** in regular session this 11<sup>th</sup> day of April, 2024.

**CITY OF PANAMA CITY BEACH**

By:   
Mark Sheldon, Mayor

**ATTEST:**

  
Lynne Fasone, City Clerk





**MODIFICATION OF CONTRACT**

Modification Number: Four (4) Effective Date: <u>3/13/2024</u>	Contract Number: 22-730C Title: Fire Equipment, Supplies, and Services Effective Date: <u>08/01/2022</u>					
Contracting Officer: Gretchen Bechtel, CPPB E-mail: Gretchen.becht@lakecountyfl.gov Telephone Number: 352-343-9765	Contractor Name and Address:  Name: Fisher Scientific Company, L.L.C. Address: 5907 Hampton Oaks Pkwy, STE D City: Tampa, FL 33610 ATTENTION: Mike Botet Mike.botet@thermofisher.com					
Issued By: <p align="center">Procurement Services          Lake County Administration Building          315 W. Main St., Suite 441          Tavares, Florida 32778-7800</p>						
<b>INSTRUCTIONS:</b> Contractor shall sign Signature Block showing acceptance of the below written modification and <u>return this form to Procurement Services within ten (10) days after receipt.</u> Once fully executed, a copy of this modification will be returned to the Contractor to attach to the original Contract.						
<b>DESCRIPTION OF MODIFICATION:</b> Contract modification to remove vendor from contract.						
<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width:25%;">FireSled</td> <td style="width:15%;">2.00%</td> <td style="width:15%;">45 days</td> <td style="width:15%;">yes</td> <td style="width:30%;"><a href="https://firesledfitness.com">https://firesledfitness.com</a></td> </tr> </table>	FireSled	2.00%	45 days	yes	<a href="https://firesledfitness.com">https://firesledfitness.com</a>	
FireSled	2.00%	45 days	yes	<a href="https://firesledfitness.com">https://firesledfitness.com</a>		
<b>CONTRACTOR SIGNATURE BLOCK</b> Signature: <u>[Signature]</u> Print Name: <u>Michael Botet</u> Title: <u>Sales Manager</u> Date: <u>3/13/24</u> E-mail: <u>Mike.Botet@thermofisher.com</u> Secondary E-mail: <u>mbsec123@gmail.com</u>	<b>LAKE COUNTY SIGNATURE BLOCK</b> Signature: _____ Print Name: Gretchen Bechtel, Digitally signed by Gretchen Bechtel, Contracting Contracting Officer II Title: Officer II Date: 2024.03.13 Date: _____ 14:59:01 -04'00'					
<b>Distribution:</b> Original - Bid File Copy - Contractor Contracting Officer						




**MODIFICATION OF CONTRACT**

Modification Number: Three (3) Effective Date: 8/15/2023	Contract Number: 22-7300 Title: Fire Equipment, Supplies, and Services Effective Date: 08/01/2022
Contracting Officer: Gretchen Bechtel, CPPB E-mail: Gretchen.bechtel@lakecountyfl.gov Telephone Number: 352-343-9765	Contractor Name and Address: Name: Fisher Scientific Company, L.L.C. Address: 5907 Hampton Oaks Pkwy, STE D City: Tampa, FL 33610 ATTENTION: Mike Botet Mike.botet@thermofisher.com
Issued By: <p align="center">Procurement Services          Lake County Administration Building          315 W. Main St., Suite 441          Tavares, Florida 32778-7800</p>	
<b>INSTRUCTIONS:</b> Contractor shall sign Signature Block showing acceptance of the below written modification and return this form to Procurement Services within ten (10) days after receipt. Once fully executed, a copy of this modification will be returned to the Contractor to attach to the original Contract.	
<b>DESCRIPTION OF MODIFICATION:</b> Contract modification to add vendor to contract per the attached.	
<b>CONTRACTOR SIGNATURE BLOCK</b> Signature: <u></u> Print Name: <u>Michael Botet</u> Title: <u>Sales manager</u> Date: <u>8/15/23</u> E-mail: <u>mike.botet@thermofisher.com</u> Secondary E-mail: <u>mbsec123@gmail.com</u>	<b>LAKE COUNTY SIGNATURE BLOCK</b> Signature: <u></u> Print Name: <u>Gretchen Bechtel,</u> Title: <u>Contracting</u> Date: <u>Officer II</u> Digitally signed by Gretchen Bechtel, Contracting Officer II Date: 2023.08.16 07:06:00 -04'00'
<b>Distribution:</b> Original - Bid File Copy - Contractor Copy - Contracting Officer	

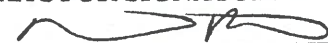
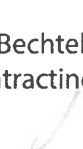




**MODIFICATION OF CONTRACT**

<b>Modification Number:</b> Two (2) <b>Effective Date:</b> 8/1/2023	<b>Contract Number:</b> 22-730C <b>Title:</b> Fire Equipment, Supplies, and Services <b>Effective Date:</b> 08/01/2022
<b>Contracting Officer:</b> Gretchen Bechtel, CPPB <b>E-mail:</b> Gretchen.bechtcl@lakecountyfl.gov <b>Telephone Number:</b> 352-343-9765	<b>Contractor Name and Address:</b>  <b>Name:</b> Fisher Scientific Company, L.L.C. <b>Address:</b> 5907 Hampton Oaks Pkwy, STE D <b>City:</b> Tampa, FL 33610 <b>ATTENTION:</b> Mike Botet <p align="right"><b>Mike.botet@thermofisher.com</b></p>
<b>Issued By:</b> <p align="center">Procurement Services          Lake County Administration Building          315 W. Main St., Suite 441          Tavares, Florida 32778-7800</p>	
<b>INSTRUCTIONS:</b> Contractor shall sign Signature Block showing acceptance of the below written modification and <u>return this form to Procurement Services within ten (10) days after receipt.</u> Once fully executed, a copy of this modification will be returned to the Contractor to attach to the original Contract.	
<b>DESCRIPTION OF MODIFICATION:</b> Contract modification to extend the agreement for two annual terms to expire on 07/31/2025.	
<p align="center"><b>CONTRACTOR SIGNATURE BLOCK</b></p> <b>Signature:</b> <u></u> <b>Print Name:</b> <u>Michael Botet</u> <b>Title:</b> <u>Sales manager</u> <b>Date:</b> <u>4/6/23</u> <b>E-mail:</b> <u>Mike.Botet@thermofisher.com</u> <b>Secondary E-mail:</b> <u>mbsec123@gmail.com</u>	<p align="center"><b>LAKE COUNTY SIGNATURE BLOCK</b></p> <b>Signature:</b> _____ <b>Print Name:</b> Gretchen Bechtel, Contracting Officer II <b>Title:</b> Contracting Officer II <b>Date:</b> _____ <small>Digitally signed by Gretchen Bechtel, CPPB, Contracting Officer II          Date: 2023.04.07 09:06:59 -04'00'</small>
<b>Distribution:</b> Original – Bid File Copy – Contractor Contracting Officer	

## MODIFICATION OF CONTRACT

Modification Number: One (1) Effective Date: 9/6/2022	Contract Number: 22-730C Title: Fire Equipment, Supplies, and Services Effective Date: 08/01/2022
Contracting Officer: Gretchen Bechtel, CPPB E-mail: Gretchen.becht@lakccountyfl.gov Telephone Number: 352-343-9765	Contractor Name and Address:  Name: Fisher Scientific Company, L.L.C. Address: 5907 Hampton Oaks Pkwy, STE D City: Tampa, FL 33610 ATTENTION: Mike Botet Mike.botet@thermofisher.com
Issued By: <div style="text-align: center;">                     Procurement Services                      Lake County Administration Building                      315 W. Main St., Suite 441                      Tavares, Florida 32778-7800                 </div>	
<b>INSTRUCTIONS:</b> Contractor shall sign Signature Block showing acceptance of the below written modification and <u>return this form to Procurement Services within ten (10) days after receipt.</u> Once fully executed, a copy of this modification will be returned to the Contractor to attach to the original Contract.	
<b>DESCRIPTION OF MODIFICATION:</b> Contract modification to add an additional manufacturer per the attached pricing sheet.	
<b>CONTRACTOR SIGNATURE BLOCK</b> Signature: <u></u> Print Name: <u>Michael Botet</u> Title: <u>Sales manager</u> Date: <u>2/9/23</u> E-mail: <u>Mike.Botet@thermofisher.com</u> Secondary E-mail: <u>mbsec123@gmail.com</u>	<b>LAKE COUNTY SIGNATURE BLOCK</b> Signature: <u></u> Print Name: Gretchen Bechtel, CPPB, Contracting Officer II Title: Officer II Date: _____ <small>Digitally signed by Gretchen Bechtel, CPPB, Contracting Officer II                  Date: 2023.02.09 15:08:21 -05'00'</small>
<b>Distribution:</b> Original - Bid File Copy - Contractor Contracting Officer	





**CONTRACT NO. 22-730C**  
For  
**Fire Equipment, Supplies, and Services**

LAKE COUNTY, FLORIDA, a political subdivision of the State of Florida, through its Board of County Commissioners (hereinafter "County") does hereby accept, with noted modifications, if any, the bid of **Fisher Scientific Company, L.L.C.** (hereinafter "Contractor") to supply **Fire Equipment, Supplies, and Services** to the County pursuant to County Bid number 22-730 with any included addenda (hereinafter "Bid"), with an opening date of 4/28/2022, and Contractor's Bid response dated 4/26/2022, thereto with all County Bid provisions governing.

A copy of the Contractor's signed Bid is attached hereto and incorporated herein, thus making it a part of this Contract except that any items not awarded have been struck through. The attachments noted below (if any) are attached hereto and are also made a part of this Contract.

**ATTACHMENTS:**

Addendum 1 & 2, Exhibit A – Scope of Work, Exhibit B – Insurance Requirements, Attachment 1 – Submittal Form with General Terms & Conditions acceptance, Attachment 2 – Pricing Sheet

No financial obligation under this Contract shall accrue against the County until a specific purchase transaction is completed pursuant to the terms and conditions of this Contract.

Contractor shall submit the documents hereinafter listed prior to commencement of this Contract: N/A

The County's Procurement Services Director shall be the sole judge as to the fact of the fulfillment of this Contract, and upon any breach thereof, shall, at his option, declare this Contract terminated, and for any loss or damage by reason of such breach, whether this Contract is terminated or not, said Contractor and their surety for any required bond shall be liable.

**This Contract is effective from 8/1/2022 through 7/31/2023**, except the County reserves the right to terminate this Contract immediately for cause and/or lack of funds and with thirty (30) day written notice for the convenience of the County. This Contract provides for two (2) two (2) year renewals at Lake County's sole option at the terms noted in the Bid.

Any and all modifications to this Contract must be in writing signed by the County's Procurement Services Director.

LAKE COUNTY, FLORIDA

By: Gretchen Bechtel, CPPB

Contracting Officer II

Date: 07/26/2022

Distribution: Original-Bid File  
Copy-Contractor  
Copy-Department





REAL FLORIDA • REAL CLOSE  
Office of Procurement Services

P.O. Box 7800 • 315 W. Main St., Suite 441 • Tavares, FL 32778

**SOLICITATION: Fire Equipment, Supplies, and Services**

04/12/2022

Vendors are responsible for the receipt and acknowledgement of all addenda to a solicitation. Confirm acknowledgement by including an electronically completed copy of this addendum with submittal. Failure to acknowledge each addendum may prevent the submittal from being considered for award.

THIS ADDENDUM DOES NOT CHANGE THE DATE FOR RECEIPT OF PROPOSALS.

### QUESTIONS/RESPONSES

- Q1. Section 5.0 Method of Award - Is it the County's intention to award to multiple vendors as they have done in the past?
- R1. Per Section 5.0 Method of Award; The County reserves the right to make awards on a lowest price basis by individual item, group of items, all or none, or a combination; with one or more Vendors**
- Q2. Section 3.0 Delivery Requirements and Acceptance – bid calls for delivery of all products within 10 calendar days. For items in stock this is possible, but for items on order the delivery time will vary by product and brand. The delivery time can be given when a quote is requested.
- R2. Per Section 3.0 Delivery Requirements and Acceptance Section 3.5.1 Back order may be cancelled after the shipment period has lapsed. Cancellation of orders are at the discretion of the County.**
- Q3. Certain manufacturers are now including a significant surcharge to our cost which is in addition to the list price. For the county to purchase these brands off this contract, a surcharge will need to be allowed.
- R3. The solicitation provides for percent off list price. Cost shall be in accordance with contract pricing. Any additional fees shall be borne of the vendor.**

---

### ACKNOWLEDGEMENT

Firm Name: Fisher Scientific

I hereby certify that my electronic signature has the same legal effect as if made under oath; that I am an authorized representative of this vendor and/or empowered to execute this submittal on behalf of the vendor.

Signature of Legal Representative Submitting this Bid: *Michael Botet*

Date: 4/26/2022

**ADDENDUM NO. #2**

**22-730**

**Print Name: Michael Botet**

**Title: Sales Manager**

**Primary E-mail Address: [mike.botet@thermofisher.com](mailto:mike.botet@thermofisher.com)**

**Secondary E-mail Address: [mbsec123@gmail.com](mailto:mbsec123@gmail.com)**



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Office of Procurement Services

P.O. Box 7800 • 315 W. Main St., Suite 441 • Tavares, FL 32778

**SOLICITATION: Fire Equipment, Supplies, and Services**

03/28/2022

Vendors are responsible for the receipt and acknowledgement of all addenda to a solicitation. Confirm acknowledgement by including an electronically completed copy of this addendum with submittal. Failure to acknowledge each addendum may prevent the submittal from being considered for award.

THIS ADDENDUM DOES NOT CHANGE THE DATE FOR RECEIPT OF PROPOSALS.

**QUESTIONS/RESPONSES**

Q1. I reviewed the attachments for bid 22-730 on Lake County’s website and it doesn’t look like the attachments have any items that need to be priced. Is there a file with the equipment and supplies you would like pricing for?

**R1. Attachments 2A and 2B – The vendor shall list manufacturer brands supported.**

Q2. I am looking at the Bid/RFP Number: 22-730 bid opportunity and wanted to find if I am not seeing the Attachment 2B, properly? I have opened and downloaded, but I am not seeing any of the equipment or supplies listed.

**R2. Attachments 2A and 2B – The vendor shall list manufacturer brands supported.**

---

**ACKNOWLEDGEMENT**

Firm Name: Fisher Scientific

I hereby certify that my electronic signature has the same legal effect as if made under oath; that I am an authorized representative of this vendor and/or empowered to execute this submittal on behalf of the vendor.

Signature of Legal Representative Submitting this Bid: *Michael Botet*

Date: 4/26/2022

Print Name: Michael Botet

Title: Sales Manager

Primary E-mail Address: mike.botet@thermofisher.com

Secondary E-mail Address: mbsec123@gmail.com

**EXHIBIT A – SCOPE OF SERVICES  
FIRE EQUIPMENT, SUPPLIES, AND SERVICES**

22-730

The County is establishing a vendor pool for fire equipment, supplies, and services. The County does not guarantee a dollar amount to be expended on any resulting contract(s).

**1. SCOPE OF SERVICES**

All items purchased shall be in accordance with all governmental standards to include, but not be limited to, those issued by the Occupational Safety and Health Administration (OSHA), the National Institute of Occupational Safety Hazards (NIOSH), and the National Fire Protection Association (NFPA). MSDS sheets shall be provided with the shipment of any hazardous materials as required by 29 CFR 1910.1200.

**2. CONTRACTOR'S RESPONSIBILITIES**

Contractor shall:

- 2.1. Provide a website address for product and price lists for viewing and downloading.
- 2.2. Provide (upon request) a downloadable file of current catalog and manufacturer's price lists for the brands quoted.
- 2.3. Provide all labor, material, and equipment necessary for contract performance.
- 2.4. Provide an intensive training program to County staff regarding the use of the products or services supplied.
  - 2.4.1. Contractor shall bare all costs of registration fees, manuals, texts, or instructional materials associated with the required training.
  - 2.4.2. Training shall be at no additional cost to the County.

**3. DELIVERY REQUIREMENTS AND ACCEPTANCE**

- 3.1. Deliveries shall be FOB Destination – Inside Delivery.
- 3.2. Delivery will be to a county location named during order placement.
- 3.3. Deliveries shall be made within ten (10) calendar days and during regular business hours
  - 3.3.1. Monday through Friday, 8:00 a.m. to 5:00 p.m.
  - 3.3.2. Excludes County Holidays
- 3.4. Emergency orders shall be delivered within forty-eight (48) hours.
  - 3.4.1. The County will advise when the order is an emergency.
  - 3.4.2. Emergency/Disaster deliveries may be required during non-business hours.
- 3.5. Back orders shall be filled within ten (10) calendar days from the initial scheduled delivery.
  - 3.5.1. Back orders may be cancelled after shipment period has lapsed.

**EXHIBIT A – SCOPE OF SERVICES  
FIRE EQUIPMENT, SUPPLIES, AND SERVICES**

22-730

3.6. County staff may pick-up in person if authorized in writing by supervisor.

3.6.1. Contractor shall maintain a copy of the written authorization.

3.7. County reserves the right to cancel an order after the order shipment period has lapsed.

**4. REBATES AND SPECIAL PROMOTIONS**

4.1. All rebates and special promotions offered by a manufacturer shall be passed on to the County.

4.2. Contractor shall be responsible to notify the County of rebates or special promotions.

4.3. Special promotions shall be offered to the County if pricing is lower than contract pricing.

**5. REPAIR SERVICES**

5.1. Hourly rates shall be straight-time and be full compensation for labor, equipment use, travel time, and any other incidentals.

5.2. Contractor shall possess all required equipment necessary to make effective repairs.

5.3. Contractor shall be factory certified to service equipment.

5.4. Contractor shall assume risk of loss or damage to County property until returned and accepted by County.

5.5. Contractor shall submit a written estimate for each service project.

5.5.1. The estimate shall be itemized and include:

5.5.1.1. Anticipated start date and completion date.

5.5.1.2. Number of hours at contracted hourly wages for project completion

5.5.1.3. List price of materials and discount per Attachment 2 – Pricing Sheet.

5.5.1.4. Lump sum estimates are not acceptable.

5.6. No work shall commence without a written Notice to Proceed.

5.7. All materials, workmanship, and equipment shall be subject to inspection and approval.

5.8. The Contractor shall correct all deficiencies/defects in work failing to conform to standard within ten (10) calendar days of notification at Contractor's expense.

**6. TRAINING**

6.1. Contractor shall supply a minimum of one (1) comprehensive repair and parts manual.

6.1.1. Manuals shall be included with equipment upon delivery.

**EXHIBIT A – SCOPE OF SERVICES  
FIRE EQUIPMENT, SUPPLIES, AND SERVICES**

22-730

6.1.2. Manuals may be electronic.

**7. WARRANTY REQUIREMENTS**

- 7.1. The Contractor agrees that all materials shall be new, warranted for their merchantability, and fit for a particular purpose.
- 7.2. The Contractor agrees that the product and/or service furnished shall be covered by the most favorable commercial warranty.
- 7.3. Contractor shall assume the risk of loss of damage to the County's property during possession and until delivery and acceptance of property to the County.
- 7.4. The Contractor shall correct all apparent or latent deficiencies, defects in work, or any work that fails to conform at the Contractor's expense within ten (10) calendar days.

*[The remainder of this page intentionally left blank]*

**EXHIBIT B – INSURANCE REQUIREMENTS**

**22-730**

A. CONTRACTOR will purchase and maintain at all times during the term of this Contract, without cost or expense to the COUNTY, policies of insurance as indicated below, with a company or companies authorized to do business in the State of Florida, and which are acceptable to the COUNTY, insuring the CONTRACTOR against any and all claims, demands, or causes of action, for injuries received or damage to property relating to the performance of duties, services, or obligations of the CONTRACTOR under the terms and provisions of the Contract. An original certificate of insurance, indicating that CONTRACTOR has coverage in accordance with the requirements of this section must be received and accepted by the COUNTY prior to contract execution or before any work begins. It will be furnished by CONTRACTOR to the COUNTY'S Project Manager and Procurement Services Director within five working days of such request. The parties agree that the policies of insurance and confirming certificates of insurance will insure the CONTRACTOR in accordance with the following minimum limits:

i. General Liability insurance on forms no more restrictive than the latest edition of the Occurrence Form Commercial General Liability policy (CG 00 01) of the Insurance Services Office or equivalent without restrictive endorsements, with the following minimum limits and coverage:

Each Occurrence/General Aggregate	\$1,000,000/2,000,000
Products-Completed Operations	\$2,000,000
Personal & Adv. Injury	\$1,000,000
Fire Damage	\$50,000
Medical Expense	\$5,000
Contractual Liability	Included

ii. Automobile liability insurance, including owned, non-owned, and hired autos with the minimum Combined Single Limit of \$1,000,000

iii. Workers' compensation insurance based on proper reporting of classification codes and payroll amounts in accordance with Chapter 440, Florida Statutes, and any other applicable law requiring workers' compensation (Federal, maritime, etc.). If not required by law to maintain workers compensation insurance, the CONTRACTOR must provide a notarized statement that if he or she is injured, he or she will not hold the COUNTY responsible for any payment or compensation.

iv. Employers Liability with the following minimum limits and coverage:

Each Accident	\$1,000,000
Disease-Each Employer	\$1,000,000
Disease-Policy Limit	\$1,000,000

B. Lake County, a Political Subdivision of the State of Florida, and the Board of County Commissioners, will be named as additional insured as their interest may appear all applicable policies. Certificates of insurance must identify the RFP or ITB number in the Description of Operations section on the Certificate.

C. CONTRACTOR must provide a minimum of 30 days prior written notice to the County of any change, cancellation, or nonrenewal of the required insurance.

D. Certificates of insurance must evidence a waiver of subrogation in favor of the COUNTY, that coverage must be primary and noncontributory, and that each evidenced policy includes a Cross Liability or Severability of Interests provision, with no requirement of premium by the COUNTY.

E. CONTRACTOR must provide a copy of all policy endorsements, reflecting the required coverage, with Lake County listed as an additional insured along with all required provisions to include waiver of subrogation. Contracts cannot be completed without this required insurance documentation. A certificate of insurance (COI) will not be accepted in lieu of the policy endorsements.

F. Certificate holder must be:

LAKE COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA,  
AND THE BOARD OF COUNTY COMMISSIONERS.  
P.O. BOX 7800  
TAVARES, FL 32778-7800

G. All self-insured retentions will appear on the certificates and will be subject to approval by the COUNTY. At the option of the COUNTY, the insurer will reduce or eliminate such self-insured retentions; or CONTRACTOR will be required to procure a bond guaranteeing payment of losses and related claims expenses.

H. The COUNTY will be exempt from, and in no way liable for, any sums of money, which may represent a deductible or self-insured retention in any insurance policy. The payment of such deductible or self-insured retention will be the sole responsibility of the CONTRACTOR or subcontractor providing such insurance.

I. CONTRACTOR will be responsible for subcontractors and their insurance. Subcontractors are to provide Certificates of Insurance to the COUNTY evidencing coverage and terms in accordance with the CONTRACTOR'S requirements.

J. Failure to obtain and maintain such insurance as set out above will be considered a breach of contract and may result in termination of the contract for default.

K. Neither approval by the COUNTY of any insurance supplied by CONTRACTOR, nor a failure to disapprove that insurance, will relieve CONTRACTOR of full responsibility of liability, damages, and accidents as set forth herein.

*[The remainder of this page is intentionally left blank.]*



**LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS**

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## LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS

### **DEFINITIONS**

**Contract:** The agreement to perform the services set forth in a document signed by both parties with any attachments specifically incorporated.

**Contractor:** The vendor to whom award has been made.

**County:** Lake County, Florida, a political subdivision of the State of Florida.

**Proposal:** Any offer submitted in response to a solicitation.

**Solicitation:** The written document requesting bids, quotes, or proposals from the marketplace.

**Vendor:** Any entity responding to a solicitation or performing under any resulting contract.

### **INSTRUCTIONS TO VENDORS**

- A. Vendor Qualification: The County requires Vendors provide evidence of compliance with the requirements below upon request:
1. Disclosure of Employment.
  2. Disclosure of Ownership.
  3. Drug-Free Workplace.
  4. W-9 and 8109 Forms – as required by the Internal Revenue Service.
  5. Americans with Disabilities Act (ADA).
  6. Conflict of Interest.
  7. Debarment Disclosure Affidavit.
  8. Nondiscrimination.
  9. Family Leave.
  10. Antitrust Laws – By acceptance of any contract, the Vendor agrees to comply with all applicable antitrust laws.
- B. Public Entity Crimes: Pursuant to Section 287.133, Florida Statutes, a person or affiliate who has been placed on the convicted vendor list following a conviction of a public entity crime may not be awarded or perform work as a contractor, supplier, subcontractor, or contractor under a contract with any public entity in excess of the threshold amount provided in Section 287.017, Florida Statutes, for Category Two for a period of thirty-six (36) months from the date of being placed on the convicted vendor list.
- C. Contents of Solicitation and Vendors' Responsibilities: The Vendor shall be thoroughly familiar with the requirements of this solicitation. Ignorance of these matters by the Vendor will not be accepted as a basis for varying the requirements of the County, or the compensation to be paid.
- E. Restricted Discussions: From the date of solicitation issuance until final County action, Vendors will not discuss any part of the solicitation with any employee, agent, or other representative of the County except as expressly authorized by the designated procurement representative. The only communications that will be considered pertinent to a solicitation are appropriately signed written documents from the Vendor to the designated procurement representative and any relevant written document promulgated by the designated procurement representative.
- F. Changes to Proposal: Prior to the scheduled due date, a Vendor may change its Proposal by submitting a new one with a letter on the firm's letterhead, signed by an authorized agent stating that the new submittal replaces the original. The new submittal must contain the letter and all information as required in the solicitation.
- G. Withdrawal of Proposal: A Proposal will be irrevocable unless it is withdrawn as provided in a solicitation. A Proposal may be withdrawn, either physically or by written notice, at any time prior to solicitation award. If withdrawn by written notice, that notice must be addressed to, and received

## LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS

by, the designated procurement representative. The letter must be on company letterhead and signed by an authorized agent of the Vendor.

- H. Conflicts within the Solicitation: Where there appears to be a conflict between the General Terms and Conditions, Special Conditions, the Technical Specifications, the Pricing Section, or any addendum issued, the order of precedence will be: the last addendum issued, the Proposal Price Section, the Technical Specifications, the Special Conditions, and then the General Terms and Conditions. It is incumbent upon the Vendor to identify such conflicts to the designated procurement representative prior to the Proposal due date.
- I. Prompt Payment Terms: Payment for all purchases by County agencies will be made in a timely manner and interest payments will be made on late payments in accordance with Part VII, Chapter 218, Florida Statutes, known as the Florida Prompt Payment Act. The Vendor may offer cash discounts for prompt payments; however, such discounts will not be considered in determining the lowest price during Proposal evaluation.

### **PREPARATION OF PROPOSALS**

- A. The pricing section of a solicitation defines requirements of items to be purchased and must be completed and submitted with the Proposal. Use of any other form or alteration of the form may result in rejection of the Proposal.
- B. The Proposal submitted must be legible. Vendors shall type or use an ink to complete the Proposal. All changes must be crossed out and initialed in ink. Failure to comply with these requirements may cause the bid to be rejected.
- C. An authorized agent of the Vendor's firm must sign the Proposal. The County may reject any Proposal not signed by an authorized agent.
- D. The Vendor may submit alternate Proposals for the same solicitation provided that such offer is allowable under the terms and conditions. The alternate Proposal must meet or exceed the minimum requirements and be submitted as a separate Proposal marked "Alternate Proposal".
- E. When there is a discrepancy between the unit prices and any extended prices, the unit prices will prevail.
- F. Any Proposal received after the designated receipt date will be considered late and will not be considered for award.

### **COLLUSION**

Where two (2) or more related parties each submit a Proposal for the same contract, such Proposals will be presumed to be collusive. "Related parties" mean the Vendor or the principals of the Vendor which have a direct or indirect ownership interest in another Vendor for the same contract or in which a parent company or the principals of the parent company of one Vendor have a direct or indirect ownership interest in another Vendor for the same contract. Furthermore, any prior understanding, agreement, or connection between two (2) or more corporations, firms, or persons submitting a Proposal for the same materials, supplies, services, or equipment will also be presumed to be collusive. Proposals found to be collusive will be rejected. Vendors which have been found to have engaged in collusion may be considered non-responsible and may be suspended or debarred. Any contract resulting from collusive bidding may be terminated for default.

### **PROHIBITION AGAINST CONTINGENT FEES**

The Vendor warrants that they have not employed or retained any company or person, other than a bona fide employee working solely for the Vendor to solicit or secure the Contract and that they have not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee

## LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS

working solely for the Vendor, any consideration contingent upon or resulting from the award or making of the Contract.

### **CONTRACTING WITH COUNTY EMPLOYEES**

Any County employee or immediate family member seeking to contract with the County shall seek a conflict of interest opinion from the County Attorney prior to submittal of a Proposal. The affected employee shall disclose the employee's assigned function within the County and interest or the interest of his or her immediate family in the proposed contract and the nature of the intended contract.

### **INCURRED EXPENSES**

A solicitation does not commit the County to make an award nor will the County be responsible for any cost or expense which may be incurred by any Vendor in preparing and submitting a Proposal, or any cost or expense incurred by any Vendor prior to the execution of a purchase order or contract.

### **AWARD**

- A. The Contract resulting from a solicitation may be awarded to the responsible Vendor which submits a Proposal determined to provide the best value to the County with price, technical, and other applicable factors considered. The County reserves the right to reject any and all Proposals, to waive irregularities or technicalities, and to re-advertise for all or any part of this solicitation as deemed in its best interest. The County will be the sole judge of its best interest.
- B. When there are multiple line items in a solicitation, the County reserves the right to award on an individual item basis, any combination of items, total low bid, or in whichever manner deemed in the best interest of the County. This provision specifically supersedes any method of award criteria stated in the solicitation when such action is necessary to protect the best interests of the County.
- C. The County reserves the right to reject any and all Proposals if it is determined that prices are excessive or determined to be unreasonable, or it is otherwise determined to be in the County's best interest to do so.
- D. Award of a solicitation will be made to firms satisfying all necessary legal requirements to do business with the County. The County may conduct a pre-award inspection of the Vendor's site or hold a pre-award qualification hearing to determine if the Vendor is capable of performing the requirements of a solicitation.
- E. The Vendor's performance as a Contractor or subcontractor on previous County contracts will be considered in evaluating the responsibility of the Vendor.
- F. Any tie situations will be resolved in consonance with current written procedure in that regard.
- G. Award of the contract resulting from this solicitation may be predicated on compliance with and submittal of all required documents as stipulated in the solicitation.
- H. A Vendor wishing to protest any award decision resulting from a solicitation may do so per the [Procurement Protest Procedures site](#).

### **GRANT FUNDING**

In the event any part of a Contract is to be funded by federal, state, or other local agency monies, the Vendor hereby agrees to comply with all requirements of the funding entity applicable to the use of the monies, including full application of requirements involving the use of minority firms, women's business enterprises, and labor surplus area firms. Contractors are advised that payments under the Contract may be withheld pending completion and submission of all required forms and documents required of the Contractor pursuant to the grant funding requirements.

### **STATE REGISTRATION REQUIREMENTS**

Any entity conducting business in Florida shall either be registered or have applied for registration with

## **LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS**

the Florida Department of State in accordance with Florida law, unless exempt from registration. A copy of the registration may be required prior to award of a Contract. Additional information is available from the Florida Department of State, Division of Corporations, by visiting the [Florida Department of State home page](#).

### **PRIME CONTRACTOR**

The Vendor awarded a Contract shall act as the Prime Contractor and will assume full responsibility for the successful performance under the Contract. The Vendor will be considered the sole point of contact regarding meeting all requirements of the Contract. All subcontractors may be subject to advance review by the County regarding competency and security concerns. No change in subcontractors may be made without the consent of the County after the award of the Contract. Vendor will be responsible for all insurance, permits, licenses, and related matters for any and all subcontractors. County may require the Vendor to provide any insurance certificates required by the work to be performed even if the subcontractor is self-insured.

### **SUBCONTRACTING**

Unless otherwise stipulated in a solicitation, the Contractor shall not subcontract any portion of the work without the prior written consent of the County. Subcontracting without the prior consent of the County may result in termination of the Contract for default.

### **GENERAL CONTRACT CONDITIONS**

The Contract will be binding upon and will inure to the benefit of each of the parties and of their respective successors and permitted assigns. The Contract may not be amended, released, discharged, rescinded or abandoned, except by a written instrument duly executed by the parties. The failure of any party at any time to enforce any of the provisions of the Contract will in no way constitute or be construed as a waiver of such provision or of any other provision of the Contract, nor in any way affect the validity of, or the right to enforce, each and every provision of the Contract. Any dispute arising during Contract performance that is not readily rectified by coordination between the Vendor and the County user department will be referred to Procurement Services.

### **GOVERNING LAW**

The interpretation, effect, and validity of any contract will be governed by the laws and regulations of the State of Florida, and Lake County, Florida. Venue of any court action will be solely in Lake County, Florida. The vendor hereby waives its right to a jury trial.

### **COMPLIANCE OF LAWS, REGULATIONS, AND LICENSES**

The Vendor shall comply with all federal, state, and local laws and regulations applicable to provision of the goods or services specified in a solicitation. During the term of a Contract, the Vendor assures that it is in compliance with Title VII of the 1964 Civil Rights Act, as amended, and the Florida Civil Rights Act of 1992, in that the Vendor does not on the grounds of race, color, national origin, religion, sex, age, disability or marital status, discrimination in any form or manner against its employees or applicants for employment. The Vendor understands that any Contract is conditioned upon the veracity of this statement.

### **CONTRACT EXTENSION**

The County has the unilateral option to extend a Contract for up to ninety (90) calendar days beyond the current Contract period. In such event, the County will notify the Vendor in writing of such extensions. The Contract may be extended beyond the initial ninety (90) day extension upon mutual agreement between the County and the Contractor. Exercise of the above options requires the prior approval of the Procurement Services Director.

## LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS

### **MODIFICATION OF CONTRACT**

Any Contract resulting from a solicitation may be modified by mutual consent of duly authorized parties, in writing through the issuance of a modification to the Contract or purchase order as appropriate. This presumes the modification itself is in compliance with all applicable County procedures.

### **ASSIGNMENT**

The Contractor shall not assign or transfer any Contract resulting from a solicitation, including any rights, title or interest in the Contract, or its power to execute such Contract to any entity without the prior written consent of the County. This provision includes any acquisition or hostile takeover of the Contractor. Failure to comply in these regards may result in termination of the Contract for default.

### **NON-EXCLUSIVITY**

It is the intent of the County to enter into an agreement that will satisfy its needs as described within a solicitation. However, the County reserves the right to perform, or cause to be performed, all or any of the work and services described in a solicitation in the manner deemed to represent its best interests. In no case will the County be liable for billings in excess of the quantity of goods or services provided under the Contract.

### **OTHER AGENCIES**

Other governmental agencies may make purchases in accordance with the Contract with Contractor consent. Purchases are governed by the Contract's terms and conditions except for the change in agency name. Each agency will be responsible and liable for its own purchases for materials or services received.

### **CONTINUATION OF WORK**

Any work that commences prior to, and will extend, beyond the expiration date of any Contract period must, unless terminated by mutual written agreement between the County and the Contractor, continue until completion without change to the then current prices, terms and conditions.

### **WARRANTY**

All warranties express and implied, must be made available to the County for goods and services covered by a solicitation. All goods furnished must be fully guaranteed by the Vendor against factory defects and workmanship. They will be covered by the most favorable commercial warranty given for comparable quantities of products or services and the rights and remedies provided in the Contract will be in addition to the warranty and do not limit any right afforded to the County by any other provision of a solicitation. Contractor shall correct any and all apparent and latent defects that may occur within the manufacturer's standard warranty period at no expense to the County. The special conditions of a solicitation may supersede the manufacturer's standard warranty.

### **DEFICIENCIES IN WORK TO BE CORRECTED BY THE CONTRACTOR**

Contractor shall promptly correct all apparent and latent deficiencies or defects in work, or any work that fails to conform to the Contract documents regardless of project completion status. All corrections must be made within seven (7) calendar days after such rejected defects, deficiencies, or non-conformances are verbally reported to the Contractor by the County's project administrator. Contractor must bear all costs of correcting such rejected work. If the Contractor fails to correct the work within the period specified, the County may, at its discretion, notify the Contractor, in writing, that the Contractor is subject to contractual default provisions if the corrections are not completed to the satisfaction of the County within seven (7) calendar days of receipt of the notice. If the Contractor fails to correct the work within the period specified in the notice, the County may place the Contractor in default, obtain the services of another Contractor to correct the deficiencies, and charge the incumbent Contractor for these costs, either through a deduction from the final payment owed to the Contractor or through invoicing. If the Contractor fails to honor this invoice or credit memo, the County may terminate

## LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS

the contract for default.

### **COUNTY IS TAX-EXEMPT**

When purchasing on a direct basis, the County is generally exempt from Federal Excise Taxes and all State of Florida sales and use taxes (85-8013874700C-1). Visit [Lake County Tax Exemption Certificate page](#) to print a copy of the certificate. Except for items specifically identified by the Vendor and accepted by the County for direct County purchase under the Sales Tax Recovery Program, Contractors doing business with the County are not exempt from paying sales tax to their suppliers for materials to fulfill contractual obligations with the County, nor will any Contractor be authorized to use any of the County's Tax Exemptions in securing such materials.

### **SHIPPING TERMS, F.O.B. DESTINATION**

The F.O.B. point for any product ordered as a result of a solicitation will be F.O.B.: DESTINATION – Inside Delivery, FREIGHT ALLOWED. The County will not consider any Proposal showing a F.O.B. point other than F.O.B.: Destination – Inside Delivery.

### **ACCEPTANCE OF GOODS OR SERVICES**

The products delivered as a result of a solicitation will remain the property of the Contractor, and services rendered under the Contract will not be deemed complete, until a physical inspection and actual usage of the products or services is accepted by the County and must be in compliance with the terms in the contract, fully in accord with the specifications and of the highest quality.

Any goods or services purchased as a result of a solicitation or Contract may be tested/inspected for compliance with specifications. In the event that any aspect of the goods or services provided is found to be defective or does not conform to the specifications, the County reserves the right to terminate the Contract or initiate corrective action on the part of the Contractor, to include return of any non-compliant goods to the Contractor at the Contractor's expense, requiring the Contractor to either provide a direct replacement for the item, or a full credit for the returned item. The Contractor shall not assess any additional charges for any conforming action taken by the County under this clause. The County will not be responsible to pay for any product or service that does not conform to the Contract specifications.

In addition, any defective product or service or any product or service not delivered or performed by the date specified in a purchase order or Contract, may be procured by the County on the open market, and any increase in cost may be charged against the Contractor. Any cost incurred by the County in any re-procurement plus any increased product or service cost will be withheld from any monies owed to the Vendor by the County for any Contract or financial obligation.

### **ESTIMATED QUANTITIES**

Estimated quantities or dollars are for the Vendor's guidance only and may be used in the award evaluation process. No guarantee is expressed or implied as to quantities or dollar value that will be used during the Contract period. The County is not obligated to place any order for a given amount subsequent to the award of a solicitation. In no event will the County be liable for payments in excess of the amount due for quantities of goods or services actually ordered.

### **PURCHASE OF OTHER ITEMS**

While the County has listed all major items within a solicitation, there may be ancillary or similar items purchased by the County during the term of a Contract. The Contractor will provide a price quote for the ancillary items. The County may request price quotes from all Contractors under Contract if there are multiple Contracts. The County reserves the right to award these ancillary items to the primary Contractor, another Contract Contractor based on the lowest price quoted, or to acquire the items through a separate solicitation.



## **LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS**

Although a Contract may identify specific locations to be serviced, it is hereby agreed and understood that any County department or facility may be added or deleted to the Contract at the option of the County. The location change will be addressed by formal Contract modification. The County may obtain price quotes for the additional facilities from other Vendors in the event that fair and reasonable pricing is not obtained from the Contractor, or for other reasons at the County's discretion. It is hereby agreed and understood that the County may delete service locations when such service is no longer required, upon fourteen (14) calendar days' written notice to the Contractor.

### **SAFETY**

The Contractor will be responsible for initiating, maintaining, and supervising all safety precautions and programs in connection with the work and for complying with all requirements of the Occupational Safety and Health Administration Act (OSHA). The Contractor shall take all necessary precautions for the safety of and shall provide the necessary protection to prevent damage, injury, or loss to persons or property.

The Contractor shall provide all standard equipment, work operations, safety equipment, personal protective equipment, and lighting required or mandated by State, Federal, OSHA, or Americans with Disabilities Act of 1990 (ADA) regulations.

The Contractor shall designate a competent person of its organization whose duty will be the prevention of accidents at the site. This person must be literate and able to communicate fully in the English language because of the necessity to read job instructions and signs, as well as the need for conversing with County personnel. This person must be the Contractor's superintendent unless otherwise designated in writing by the Contractor to the Contract Manager.

### **MATERIAL SAFETY DATA SHEET (MSDS)**

The Contractor is responsible to ensure the County has received the latest version of any MSDS required by 29 C.F.R. Section 1910.1200 with the first shipment of any hazardous material. The Contractor shall promptly provide a new MSDS to the County with the new information relevant to the specific material at any time the content of an MSDS is revised.

### **TOBACCO PRODUCTS**

Tobacco use, including both smoke and smokeless tobacco is prohibited on County owned property.

### **CLEAN-UP**

If applicable, all unusable materials and debris must be removed from the premises at the end of each workday and disposed of in an appropriate manner. The Vendor shall thoroughly clean up all areas where work has been involved as mutually agreed with the associated user department's project manager upon final completion.

### **PROTECTION OF PROPERTY**

All existing structures, utilities, services, roads, trees, shrubbery, and property in which the County has an interest must always be protected against damage or interrupted services by the Contractor during the term of a Contract. The Contractor will be held responsible for repairing or replacing property to the satisfaction of the County which is damaged by reason of the Vendor's operation on the property. In the event the Vendor fails to comply with these requirements, the County reserves the right to secure the required services and charge the costs of such services back to the Contractor.

### **CERTIFICATE OF COMPETENCY/LICENSURE, PERMITS, AND FEES**

Any Vendor that submits an offer in response to a County solicitation shall, at the time of such offer if required, hold a valid Certificate of Competency or appropriate current license issued by the State or County Examining Board qualifying the Vendor to perform the work proposed. If work for other trades is required in conjunction with a solicitation and will be performed by subcontractors hired by the

## **LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS**

Vendor, an applicable Certificate of Competency/license issued to the subcontractors must be submitted with the Vendor's offer; provided, however, that the County may at its option and in its best interest, allow the Vendor to supply the subcontractors certificate/license to the County during the offer evaluation period. The Vendor is responsible to ensure that all required licenses, permits, and fees (to include any inspection fees) required for a project are obtained and paid for, and shall comply with all laws, ordinances, regulations, and building or other code requirements applicable to the work contemplated in a solicitation. Damages, penalties, or fines imposed on the County or the Vendor for failure to obtain required licenses, permits, inspection or other fees, or inspections will be borne by the Vendor.

### **TRUTH IN NEGOTIATION CERTIFICATE**

Any organization awarded a Contract must execute a truth-in-negotiation certificate stating that the wage rates and other factual unit costs are accurate, complete, and current, at the time of contracting for each Contract that exceeds One Hundred Ninety-Five Thousand dollars (\$195,000.00). Any Contract requiring this certificate will contain a provision that the original Contract price and any additions will be adjusted to exclude any significant sums by which the County determines the Contract price was increased due to inaccurate, incomplete, or non-current wage rates and other factual unit costs. All such Contract adjustments will be made within one (1) year following the end of the Contract.

### **COMPETENCY OF VENDORS AND ASSOCIATED SUBCONTRACTORS**

Proposals will be considered from firms which are regularly engaged in the business of providing or distributing the goods or services described in the solicitation, and who can produce evidence of a consistent satisfactory record of performance. The County may consider any evidence available to it of the financial, technical, and other qualifications and abilities of any Vendor responding under a solicitation, including past performance with the County. Vendors must have sufficient financial support and organization to ensure satisfactory delivery under the stated solicitation terms and conditions of any Contract awarded. In the event the Vendor intends to subcontract any part of its work or will obtain the goods specifically offered under the Contract from another source of supply; the Vendor may be required to verify the competency of its subcontractor or supplier. The County reserves the right, before awarding the Contract, to require a Vendor to submit such evidence of its or its subcontractor's qualifications.

### **RESPONSIBILITY AS EMPLOYER**

The employees of the Contractor will always be considered its employees, and not an employees or agents of the County. The Contractor shall provide employees capable of performing the work as required. The County may require the Contractor to remove any employee it deems unacceptable. All employees of the Contractor may be required to wear appropriate identification.

### **MINIMUM WAGES**

Under the Contract, the wage rate paid to all laborers, mechanics and apprentices employed by the Contractor for the work under the Contract, must not be less than the prevailing wage rates for similar classifications of work as established by the Federal Government and enforced by the U.S. Department of Labor, Wages and Hours Division, and Florida's Minimum Wage requirements in Article X, Section 24 (f) of the Florida Constitution and enforced by the Florida Legislature by statute or the State Agency for Workforce Innovation by rule, whichever is higher.

### **INDEMNIFICATION**

To the extent permitted by law, the Contractor shall indemnify and hold harmless the County and its officers, employees, agents and instrumentalities from any and all liability, losses or damages, including attorneys' fees and costs of defense, which the County or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or proceedings of any kind or nature arising out of, relating to or resulting from the performance of the Contract by the

## LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS

Contractor or its employees, agents, servants, partners, principals or subcontractors. The Contractor shall pay all claims and losses in connection with those claims and losses, and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the County, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorneys' fees which may be incurred. The Contractor expressly understands and agrees that any insurance protection required by the Contract or otherwise provided by the Contractor will in no way limit the responsibility to indemnify, keep and hold harmless and defend the County or its officers, employees, agents and instrumentalities as provided in a solicitation or any Contract arising from a solicitation.

### **TERMINATION FOR CONVENIENCE**

The County, at its sole discretion, reserves the right to terminate the Contract upon thirty (30) days' written notice. Upon receipt of such notice, the Contractor shall not incur any additional costs under the Contract. The County will be liable only for reasonable costs incurred by the Contractor prior to notice of termination. The County will be the sole judge of "reasonable costs."

### **TERMINATION DUE TO UNAVAILABILITY OF CONTINUING FUNDING**

When funds are not appropriated or otherwise made available to support continuation of performance in a current or subsequent fiscal year, the Contract will be cancelled, and the Contractor will be reimbursed for the reasonable value of any non-recurring costs incurred amortized in the price of the supplies or services/tasks delivered under the contract.

### **TERMINATION FOR DEFAULT**

The County reserves the right to terminate any Contract arising from a solicitation, in part or in whole, or affect other appropriate remedy in the event the Contractor fails to perform in accordance with the terms and conditions stated in the Contract. The County further reserves the right to suspend or debar the Contractor in accordance with the County's ordinances, resolutions and administrative orders. The Contractor will be notified by letter of the County's intent to terminate and the Contractor will be given ten (10) days to cure the breach. In the event of termination for default, the County may procure the required goods and services from any source and use any method deemed in its best interest. All re-procurement costs will be borne by the Contractor.

### **FRAUD AND MISREPRESENTATION**

Any individual, corporation or other entity that attempts to meet its contractual obligations through fraud, misrepresentation or other material misstatement, may be debarred for up to five (5) years. The County as a further sanction may terminate or cancel any other Contracts with such individual, corporation or entity with such Vendor held responsible for all direct or indirect costs associated with termination or cancellation, including attorneys' fees.

### **RIGHT TO AUDIT**

The County reserves the right to require the Contractor to submit to an audit, by any auditor of the County's choosing. The Contractor shall provide access to all of its records, which relate directly or indirectly to this Agreement at its place of business during regular business hours. The Contractor shall retain all records pertaining to this Agreement and upon request make them available to the County for three (3) complete calendar years following expiration of the Agreement. The Contractor agrees to provide such assistance as may be necessary to facilitate the review or audit by the County to ensure compliance with applicable accounting and financial standards.

If the Contractor provides technology services, the Contractor must provide Statement of Standards for Attestations Engagements (SSAE) 16 or 18 and System and Service Organization Control (SOC) reports upon request by the County. The SOC reports must be full Type II reports that include the Contractor's description of control processes, and the independent auditor's evaluation of the design and operating

## LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS

effectiveness of controls. The cost of the reports will be paid by the Contractor.

If an audit inspection or examination pursuant to this section discloses overpricing or overcharges of any nature by the Contractor to the County in excess of one percent (1%) of the total contract billings, in addition to making adjustments for the overcharges, the reasonable actual cost of the County's audit must be reimbursed to the County by the Contractor. Any adjustments or payments which must be made as a result of any such audit or inspection of the Contractor's invoices or records must be made within a reasonable amount of time, but in no event may the time exceed ninety (90) calendar days, from presentation of the County's audit findings to the Contractor.

This provision is hereby considered to be included within, and applicable to, any subcontractor agreement entered into by the Contractor in performance of any work under this Agreement.

### **PROPRIETARY/CONFIDENTIAL INFORMATION**

Vendors are hereby notified that all information submitted as part of a Proposal will be available for public inspection in compliance with Chapter 119 of the Florida Statutes (the "Public Record Act"). The Vendor should not submit any information in response to a solicitation which the Vendor considers proprietary or confidential. The submission of any information to the County in connection with a solicitation will be deemed a waiver from release of the submitted information unless such information is exempt or confidential under the Public Records Act.

### **PUBLIC RECORDS LAW.**

Pursuant to section 119.0701(2)(a), Florida Statutes, the County is required to provide Contractor with this statement and establish the following requirements as contractual obligations pursuant to the Agreement:

**IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS SOLICITATION, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT 352-343-9839, [RFALANGA@LAKECOUNTYFL.GOV](mailto:RFALANGA@LAKECOUNTYFL.GOV), by mail, Office of Procurement Services, Attn: Ron Falanga, P.O. Box 7800 Tavares, FL 32778.**

By entering into this Contract, Contractor acknowledges and agrees that any records maintained, generated, received, or kept in connection with, or related to the performance of services provided under, this Contract are public records subject to the public records disclosure requirements of section 119.07(1), Florida Statutes, and Article I, section 24 of the Florida Constitution. Pursuant to section 119.0701, Florida Statutes, any Contractor entering into a contract for services with the County is required to:

- A. Keep and maintain public records required by the County to perform the services and work provided pursuant to this Contract.
- B. Upon request from the County's custodian of public records, provide the County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law.
- C. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the Contract term and following completion or termination of the Contract if the Contractor does not transfer the records to the County.

## **LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS**

- D. Upon completion or termination of the Contract, transfer, at no cost, to the County all public records in the possession of the Contractor or keep and maintain public records required by the County to perform the service. If the Contractor transfers all public records to the County upon completion or termination of the Contract, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion or termination of the Contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the County, upon request from the County's custodian of public records, in a format that is compatible with the information technology systems of the County.

Requests to inspect or copy public records relating to the County's Contract for services must be made directly to the County. If Contractor receives any such request, Contractor shall instruct the requestor to contact the County. If the County does not possess the records requested, the County shall immediately notify the Contractor of such request, and the Contractor must provide the records to the County or otherwise allow the records to be inspected or copied within a reasonable time.

Contractor acknowledges that failure to provide the public records to the County within a reasonable time may be subject to penalties under section 119.10, Florida Statutes. Contractor further agrees not to release any records that are statutorily confidential or otherwise exempt from disclosure without first receiving prior written authorization from the County. Contractor shall indemnify, defend, and hold the County harmless for and against any and all claims, damage awards, and causes of action arising from the Contractor's failure to comply with the public records disclosure requirements of section 119.07(1), Florida Statutes, or by Contractor's failure to maintain public records that are exempt or confidential and exempt from the public records disclosure requirements, including, but not limited to, any third party claims or awards for attorney's fees and costs arising therefrom. Contractor authorizes County to seek declaratory, injunctive, or other appropriate relief against Contractor from a Circuit Court in Lake County on an expedited basis to enforce the requirements of this section.

### **COPYRIGHTS**

Any copyright derived from a Contract will belong to the author. The author and the Contractor shall expressly assign to the County nonexclusive, royalty free rights to use any and all information provided by the Contractor in any deliverable or report for the County's use which may include publishing in County documents and distribution as the County deems to be in its best interests. If anything included in any deliverable limits the rights of the County to use the information, the deliverable will be considered defective and not acceptable and the Contractor will not be eligible for any compensation.

### **SOVEREIGN IMMUNITY**

County expressly retains all rights, benefits and immunities of sovereign immunity in accordance with Section 768.28, Florida Statutes. Nothing PO will be deemed as a waiver of immunity or the limitations of liability of County beyond any statutory limited waiver of immunity or limits of liability. Nothing in this PO will inure to the benefit of any third party for the purpose of allowing any claim against County, which would otherwise be barred under the law.

### **COMPLIANCE WITH FEDERAL STANDARDS**

All items to be purchased under a Contract must be in accordance with all governmental standards to include, but not be limited to, those issued by the Occupational Safety and Health Administration (OSHA), the National Institute of Occupational Safety Hazards (NIOSH), and the National Fire Protection Association (NFPA).

## LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS

### **E-VERIFY**

Upon award of a Contract, the Contractor shall utilize the U.S. Department of Homeland Security's E-Verify system in accordance with the terms governing use of the system to confirm the employment eligibility of all new persons hired by the Contractor during the term of the Contract.

The Contractor shall include in all contracts with subcontractors performing work pursuant to any Contract, an express requirement that subcontractors utilize the U.S. Department of Homeland Security's E-Verify system in accordance with the terms governing use of the system to confirm the employment eligibility of all new employees hired by subcontractors during the term of the subcontract.

### **HEALTH INSURANCE PORTABILITY AND ACCOUNTABILITY ACT (HIPPA)**

The Contractor may be required to execute a Business Associate Agreement, pursuant to the Health Insurance Portability and Accountability Act of 1996 (P.L. 104-191) (codified at 42 U.S.C. Section 1320d, *et. seq.*), and regulations contained in 45 C.F.R. Parts 160 and 164.

If the Contractor obtains any information governed by 42 U.S.C. Section 290dd-2 and the regulations implemented by the Substance Abuse and Mental Health Services Administration at 42 C.F.R. Part 2 (collectively referred to as the "SAMHSA regulations"), whether from the County or another source, while providing services to the County under this Agreement, the Contractor shall only use or disclose that information pursuant to the SAMHSA regulations.

The Contractor will also comply with any and all laws under the State of Florida governing the confidentiality of health information, including but not limited to records or other documents containing medical, mental health, or substance abuse information.

### **FORCE MAJEURE**

The parties will exercise every reasonable effort to meet respective obligations under the Contract, but will not be liable for delays resulting from force majeure or other causes beyond reasonable control, including, but not limited to, compliance with revisions to Government law or regulation, acts of nature, acts or omissions of the other party, fires, strikes, national disasters, wars, riots, transportation problems or any other cause whatsoever beyond the reasonable control of the parties. Any such cause may be cause for appropriate extension of the performance period.

### **NO CLAIM FOR DAMAGES**

No claim for damages or any claim other than for an extension of time may be made or asserted against the County because of any delays. No interruption, interference, inefficiency, suspension, or delay in the commencement or progress of the work will relieve the Contractor of duty to perform or give rise to any right to damages or additional compensation from the County. The Contractor's sole remedy will be the right to seek an extension to the Contract time. However, this provision will not preclude recovery of damages by the Contractor for hindrances or delays due solely to fraud, bad faith, or active interference on the part of the County.

### **CERTIFICATION REGARDING SCRUTINIZED COMPANIES**

The Contractor hereby certifies that, pursuant to Section 287.135, Florida Statutes, it is not listed on the Scrutinized Companies that Boycott Israel and is not participating in a boycott of Israel. The Contractor understands that pursuant to Section 287.135, Florida Statutes, the submission of a false certification may subject it to civil penalties, attorneys' fees, and costs. The Contractor further understands that any contract with the County for goods or services may be terminated at the option of the County if the Contractor is found to have submitted a false certification or has been listed on the Scrutinized

**LAKE COUNTY, FLORIDA – GENERAL TERMS AND CONDITIONS**

Companies that Boycott Israel list or is participating in a boycott of Israel.

For purchases of \$1 million or more:

By submitting a response to any solicitation, the Contractor hereby certifies that, pursuant to Section 287.135, Florida Statutes, it is not listed on the Scrutinized Companies with activities in the Iran Petroleum Energy Sector List or the Scrutinized Companies with Activities in Sudan List, is not listed on the Scrutinized Companies that Boycott Israel and is not participating in a boycott of Israel, and is not engaged in business operations in Cuba or Syria. The Contractor understands that pursuant to Section 287.135, Florida Statutes, the submission of a false certification may subject it to civil penalties, attorneys' fees, and costs. The Contractor further understands that any contract with the County for goods or services of \$1 million or more may be terminated at the option of the County if the Contractor is found to have submitted a false certification or has been listed on the Scrutinized Companies with activities in the Iran Petroleum Energy Sector List or the Scrutinized Companies with Activities in Sudan List, is listed on the Scrutinized Companies that Boycott Israel list or is participating in a boycott of Israel, or is engaged in business operations in Cuba or Syria.

**NOTICES**

All notices given by one party to the other party under a contract must be delivered to the receiving party's address set forth on the Contract either by hand, qualified courier, or e-mail and will be deemed received the day after it is transmitted. For County, it must be addressed to the Office of Procurement Services, PO Box 7800, 315 West Main Street, Suite 441, Tavares, Florida, 32778 or [bids@lakecountyfl.gov](mailto:bids@lakecountyfl.gov).

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The undersigned hereby declares that: Fisher Scientific has examined and accepts the specifications, terms, and conditions presented in this Solicitation, satisfies all legal requirements to do business with the County, and to furnish **FIRE EQUIPMENT, SUPPLIES, AND SERVICES** for which Submittals were advertised to be received no later than 3:00 P.M. Eastern time on the date stated in the solicitation or as noted in an addenda. Furthermore, the undersigned is duly authorized to execute this document and any contracts or other transactions required by award of this Solicitation.

#### 1.0 TERM OF CONTRACT

The Contract will be awarded for an initial one (1) year term with the option for two (2) subsequent two (2) year renewals. Renewals are contingent upon mutual written agreement.

The Contract will commence upon the first day of the next calendar month after Board approval. The Contract remains in effect until completion of the expressed and implied warranty periods. The County reserves the right to negotiate for additional services/items similar in nature not known at time of solicitation.

#### 2.0 PAYMENT

The Contractor shall email the County's using department ([egminer@lakecountyfl.gov](mailto:egminer@lakecountyfl.gov)) an accurate invoice within 30 calendar days after delivery. Invoices should reference the purchase/task order, ship date, tracking number, and ship-to address, list price, percent discount, and unit cost. Failure to submit invoices in the prescribed manner will delay payment.

Payments will be tendered in accordance with the Florida Prompt Payment Act, Part VII, Chapter 218, Florida Statutes. The County will remit full payment on all undisputed invoices within 45 days from receipt by the appropriate County using department. The County will pay interest not to exceed 1% per month on all undisputed invoices not paid within 30 days after the due date.

All pricing will be FOB Destination unless otherwise specified in this solicitation document. Pricing submitted will remain valid for a ninety (90) day period.

Vendor accepts MasterCard for payment: YES

#### 3.0 CERTIFICATION REGARDING LAKE COUNTY TERMS AND CONDITIONS:

I certify that I have reviewed the [General Terms and Conditions for Lake County Florida](#) and accept the Lake County General Terms and Conditions dated 5/6/21 as written including the Proprietary/Confidential Information section. YES

Failure to acknowledge may result in Submittal being deemed non-responsive.

#### 4.0 CERTIFICATION REGARDING FELONY CONVICTION:

Has any officer, director, or an executive performing equivalent duties, of the bidding entity been convicted of a felony during the past ten (10) years? NO

#### 5.0 CONFLICT OF INTEREST DISCLOSURE CERTIFICATION:

Except as listed below, no employee, officer, or agent of the firm has any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and, this Submittal is made without prior understanding, agreement, or connection with any



corporation, firm, or person submitting a proposal for the same services, and is in all respects fair and without collusion or fraud. None

**6.0 CERTIFICATION REGARDING BACKGROUND CHECKS:**

Under any County Contract that involves Contractor or subcontractor personnel working in proximity to minors, the Vendor hereby confirms that any personnel so employed will have successfully completed an initial, and subsequent annual, Certified Background Check, completed by the Contractor at no additional cost to the County. The County retains the right to request and review any associated records with or without cause, and to require replacement of any Contractor employee found in violation of this requirement. Contractor shall indemnify the County in full for any adverse act of any such personnel in this regard. Additional requirements may apply in this regard as included within any specific contract award. YES

**7.0 DISADVANTAGED BUSINESS ENTERPRISE PROGRAM**

The County does not establish specific goals for minority set-asides however, participation by minority and non-minority qualified firms is strongly encouraged. If the firm is a minority firm or has obtained certification by the State of Florida, Office of Supplier Diversity, (OSD) (CMBE), please indicate the appropriate classification(s) not applicable not applicable and enter OSD Certification Number Click or tap here to enter text. and enter effective date Click or tap to enter a date. to date Click or tap to enter a date.

**8.0 FEDERAL FUNDING REQUIREMENT:**

N/A

**9.0 RECIPROCAL VENDOR PREFERENCE:**

N/A

**10.0 GENERAL VENDOR INFORMATION:**

Firm Name: Fisher Scientific

Street Address: 5907 Hampton Oaks pkwy, suite D

City: Tampa State and ZIP Code: 33610

Mailing Address (if different): Click or tap here to enter text.

Telephone: 407-687-9509 Fax: Click or tap here to enter text.

Federal Identification Number / TIN: 23-2942737

DUNS Number: 00-4321519

**11.0 SUBMITTAL SIGNATURE:**

I hereby certify the information indicated for this Submittal is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am an authorized representative of this Vendor and/or empowered to execute this Submittal on behalf of the Vendor. I, individually and on behalf of the Vendor, acknowledge and agree to abide by all terms and conditions contained in this solicitation as well as any attachments, exhibits, or addenda.

Name of Legal Representative Submitting this Proposal: *Michael Botet*

Date: 4/26/2022

Print Name: Michael Botet

**Title: Sales Manager**

**Primary E-mail Address: mike.botet@thermofisher.com**

**Secondary E-mail Address: mbsec123@gmail.com**

**The individual signing this Submittal affirms that the facts stated herein are true and that the response to this Solicitation has been submitted on behalf of the aforementioned Vendor.**

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<i>Fisher Scientific</i>			
ITEM #	SAVE AND SUBMIT AS AN EXCEL FILE		
1	www.fishersci.com		
SHOP LOCATION			
2a	5907 Hampton Oaks pkwy, suite D, Tampa, FL 33610		
2b	Pete Klieger- Service Center Manager- 813-495-4408		
2c	Labor for Equipment Repair (not under warranty)	\$110.00	per hour
2d	Pickup or delivery services offered?	yes	
2e	Pick up / delivery fee for Equipment	\$0.00	per call

**The following information is required for price redetermination consideration.**

Assuming prices quoted include costs for vehicles, maintenance, repair, insurance, fuel, wages, insurances, other employee benefits, materials, overhead, operating expenses, etc., what percentage of the rate is directly attributed to the cost of fuel?	20%
Which does the firm use: Diesel fuel or Gasoline?	both
Assuming prices quoted include costs for vehicles, maintenance, repair, insurance, fuel, wages, materials, overhead, operating expenses, etc., what percentage of the rate is directly attributed to the cost of wages?	65%
Assuming prices quoted include costs for vehicles, maintenance, fuel, wages, insurances, other employee benefits, materials, overhead, operating expenses, etc., what percentage of the rate is directly attributed to the cost of materials?	15%

Lake County is exempt from all taxes (Federal, State, Local). A Tax Exemption Certificate will be furnished upon request for any direct purchasing. Contractor will be responsible for payment of taxes on all materials purchased by the Contractor for the project.

**LIST MANUFACTURER SUPPORTED.**

3	MANUFACTURER	Hourly Service Rate	Factory Authorized Service Center? YES/NO
	ThermoFisher CAD	110\$/hr	yes
	thermoFisherEnvironmental	110\$/hr	yes
	Silent Partner	110\$/hr	yes
	908 devices	110\$/hr	yes
	Scott Safety flow test	58\$/per	yes
	Scott safety hydro test	34\$/per	yes
	Respirator fit testing	28\$/per	yes

<i>Fisher Scientific</i>				
SAVE AND SUBMIT AS AN EXCEL FILE				
FIRM'S WEBSITE:		<a href="http://www.fishersci.com">www.fishersci.com</a>		
Warehouse Location(s):		tampa, atlanta, pittsburgh, california		
Contact Information For Emergency/Disaster Services (24/7)				
Name:		Buddy Mills		
Email:		<a href="mailto:buddy.mills@thermofisher.com">buddy.mills@thermofisher.com</a>		
Emergency Phone:		407-952-1077		
List manufacturer brands supported.				
MANUFACTURER	Percent Off List	In Stock / Lead Time	Freight Included	WEBSITE
3M Scott SCBA	32.00%	30 days	yes	<a href="https://www.3m.com/3M/en_US">https://www.3m.com/3M/en_US</a>
3M Scott Thermal Imager	11.00%	30 days	yes	<a href="https://www.3m.com/3M/en_US">https://www.3m.com/3M/en_US</a>
3M Scott parts	25.00%	3 days	yes	<a href="https://www.3m.com/3M/en_US">https://www.3m.com/3M/en_US</a>
3M Company respirators	20.00%	3 days	yes	<a href="https://www.3m.com">https://www.3m.com</a>
908 Devices	2.00%	30 days	yes	<a href="https://908devices.com/products">https://908devices.com/products</a>
Alco-Lite	12.00%	30 days	yes	<a href="https://www.fireladder.com">https://www.fireladder.com</a>
Amerex	20.00%	3 days	yes	<a href="http://www.amerex-fire.com">http://www.amerex-fire.com</a>
Ansell gloves	25.00%	3 days	yes	<a href="https://www.ansell.com/us/en">https://www.ansell.com/us/en</a>
ansell chemical suits	10.00%	30 days	yes	<a href="http://www.ansell.com">www.ansell.com</a>
AEMC	3.00%	30 days	yes	<a href="https://www.aemc.com">https://www.aemc.com</a>
Anchor Fire Protection	7.00%	30 days	yes	<a href="https://www.anchorfireprotection.com">https://www.anchorfireprotection.com</a>
Amkus	3.00%	30 days	yes	<a href="https://amkus.com">https://amkus.com</a>
Ansul	16.00%	30 days	yes	<a href="https://www.ansul.com">https://www.ansul.com</a>
Ansul/chemguard	12.00%	30 days	yes	<a href="http://www.johnsoncontrols.com">www.johnsoncontrols.com</a>
Blackline Safety	14.00%	14 days	yes	<a href="https://www.blacklinesafety.com">https://www.blacklinesafety.com</a>
Biocheck	5.00%	30 days	yes	<a href="http://biocheckinfo.com">http://biocheckinfo.com</a>
Blowhard Fans	12.00%	30 days	yes	<a href="https://www.blowhardfans.com">https://www.blowhardfans.com</a>
Bouton Optical	10.00%	10 days	yes	<a href="http://www.pigglobal.com">www.pigglobal.com</a>
Bullard thermal	22.00%	30 days	yes	<a href="https://www.bullard.com">https://www.bullard.com</a>
Bullard helmet	36.00%	30 days	yes	<a href="http://www.bullard.com">www.bullard.com</a>
Bullard other	20.00%	30 days	yes	<a href="http://www.bullard.com">www.bullard.com</a>
Conspace/Savox	5.00%	30 days	yes	<a href="https://savox.com">https://savox.com</a>
Coast Lights	12.00%	10 days	yes	<a href="https://coastportland.com">https://coastportland.com</a>
CMC	15.00%	30 days	yes	<a href="https://www.cmcpro.com">https://www.cmcpro.com</a>
Decon 7	5.00%	30 days	yes	<a href="https://www.decon7.com">https://www.decon7.com</a>
Dragon Fire Gloves	5.00%	30 days	yes	<a href="https://www.dragonfiregloves.com">https://www.dragonfiregloves.com</a>
Dupont	35.00%	10 days	yes	<a href="https://www.dupont.com">https://www.dupont.com</a>
Draeger instrumentation	12.00%	10 days	yes	<a href="https://www.draeger.com/en-us_us">https://www.draeger.com/en-us_us</a>
Duo Safety	3.00%	30 days	yes	<a href="https://www.duosafety.com">https://www.duosafety.com</a>

MANUFACTURER	Percent Off List	In Stock / Lead Time	Freight Included	WEBSITE
Edwards and Cromwell	5.00%	30 days	yes	<a href="http://edwardsandcromwell.com">http://edwardsandcromwell.com</a>
Ergodyne	35.00%	10 days	yes	<a href="https://www.ergodyne.com">https://www.ergodyne.com</a>
FireSled	2.00%	45 days	yes	<a href="https://firesledfitness.com">https://firesledfitness.com</a>
Fire Innovations	10.00%	10 days	yes	<a href="http://www.fireinnovations.com">www.fireinnovations.com</a>
FireDex bunker gear	45.00%	90 days	yes	<a href="https://www.firedex.com">https://www.firedex.com</a>
Fire Dex accessories	25.00%	14 days	yes	<a href="http://www.firedex.com">www.firedex.com</a>
FireDex helmets	40.00%	45 days	yes	<a href="http://www.firedex.com">www.firedex.com</a>
firedex boots	40.00%	30 days	yes	<a href="http://www.firedex.com">www.firedex.com</a>
Fire Wipes	5.00%	14 days	yes	<a href="https://firewipes.com">https://firewipes.com</a>
Fox Fire Lites	5.00%	30 days	yes	<a href="https://foxfirelites.com">https://foxfirelites.com</a>
Fox Fury Lights	13.00%	14 days	yes	<a href="http://www.foxfury.com">www.foxfury.com</a>
genesis	2.00%	30 days	yes	<a href="http://www.genesisrescue.com">www.genesisrescue.com</a>
Gemtor	5.00%	14 days	yes	<a href="http://www.gemtor.com">http://www.gemtor.com</a>
gear wash	2.00%	10 days	yes	<a href="http://www.gearwash.com">www.gearwash.com</a>
Hot Shield	5.00%	30 days	yes	<a href="https://www.hotshield.com">https://www.hotshield.com</a>
High Com	20.00%	30-45 days	yes	<a href="https://www.highcomarmor.com">https://www.highcomarmor.com</a>
Honeywell instrumentation	18.00%	30 days	yes	<a href="https://sps.honeywell.com/us">https://sps.honeywell.com/us</a>
Innotex accessories	35.00%	14 days	yes	<a href="https://innotexprotection.com/en">https://innotexprotection.com/en</a>
Innotex Gear	30.00%	90 days	yes	
Justrite	10.00%	10 days	yes	<a href="https://www.justrite.com">https://www.justrite.com</a>
Kappler	12.00%	30 days	yes	<a href="https://www.kappler.com">https://www.kappler.com</a>
Kochek	3.00%	30 days	yes	<a href="https://kochek.com">https://kochek.com</a>
KFT	3.00%	45 days	yes	<a href="https://www.firetrainer.com">https://www.firetrainer.com</a>
koehler lights	14.00%	10 days	yes	
Lens Lock Body Cam	5.00%	30 days	yes	<a href="https://www.lenslock.com">https://www.lenslock.com</a>
Lion chemical suits	7.00%	30 days	yes	<a href="http://www.lionprotecs.com">www.lionprotecs.com</a>
Majestic Apparel	cost + 13	30 days	yes	<a href="https://majhoods.com">https://majhoods.com</a>
moldex	35.00%	10 days	yes	<a href="http://www.moldex.com">www.moldex.com</a>
MSA Gas Detection	12.00%	14 days	yes	<a href="https://us.msasafety.com/Portable-Gas-Detection">https://us.msasafety.com/Portable-Gas-Detection</a>
Niedner	25.00%	30 days	yes	
OHD Quantifit machine	15.00%	14 days	yes	<a href="https://ohdusa.com">https://ohdusa.com</a>
OHD Quantifit accessories	7.00%	14 days	yes	<a href="https://ohdusa.com">https://ohdusa.com</a>
PIP	20.00%	10 days	yes	<a href="http://www.us.pipglobal.com">www.us.pipglobal.com</a>
Power Hawk	5.00%	30 days	yes	<a href="http://www.powerhawk.com">www.powerhawk.com</a>
PowerBreezer	10.00%	30 days	yes	<a href="https://www.powerbreezer.com">https://www.powerbreezer.com</a>
Paul Conway Shields	10.00%	30 days	yes	<a href="https://www.paulconwayshields.com">https://www.paulconwayshields.com</a>
Pelican	15.00%	14 days	yes	<a href="https://www.pelican.com/us/en">https://www.pelican.com/us/en</a>
Petzl	28.00%	30 days	yes	<a href="https://www.petzl.com/US/en">https://www.petzl.com/US/en</a>
Pigeon Mountain Industries	15.00%	30 days	yes	<a href="http://www.pmirope.com">http://www.pmirope.com</a>
Pacific Helmets	10.00%	30 days	yes	<a href="https://www.pacifichelmets.com">https://www.pacifichelmets.com</a>
Reflexite	5.00%	30 days	yes	<a href="https://reflexiteamericas.com">https://reflexiteamericas.com</a>
RIT Safety Solutions	8.00%	30 days	yes	<a href="https://ritsafetysolutions.com">https://ritsafetysolutions.com</a>
Rae Systems meters	15.00%	30 days	yes	<a href="http://www.rae-gasmonitors.com">www.rae-gasmonitors.com</a>
Rae Systems area monitor	2.00%	45 days	yes	<a href="http://www.rae-gasmonitors.com">www.rae-gasmonitors.com</a>
Rescue Pro Inc	5.00%	30 days	yes	<a href="https://rescueproinc.com">https://rescueproinc.com</a>
RPI	7.00%	30 days	yes	<a href="http://www.rpiinc.net">www.rpiinc.net</a>
Saint Gobain	15.00%	45 days	yes	<a href="http://www.plastics.saint-gobain.cmo">www.plastics.saint-gobain.cmo</a>

MANUFACTURER	Percent Off List	In Stock / Lead Time	Freight Included	WEBSITE
Shelby Gloves	20.00%	10 days	yes	<a href="https://www.shelbyglove.com">https://www.shelbyglove.com</a>
Sterling Rope	10.00%	30 days	yes	<a href="https://sterlingrope.com">https://sterlingrope.com</a>
SuperVac	18.00%	30 days	yes	<a href="https://supervac.com">https://supervac.com</a>
Simulaid	12.00%	30 days	yes	<a href="https://simulaid.co">https://simulaid.co</a>
Streamlight	43.00%	10 days	yes	<a href="https://www.streamlight.com">https://www.streamlight.com</a>
Silent Partner Technologies	5.00%	10 days	yes	<a href="https://www.silentpartnertech.com">https://www.silentpartnertech.com</a>
ThermoFisher Radiation	3.00%	30 days	yes	<a href="https://www.thermofisher.com/us">https://www.thermofisher.com/us</a>
ThermoFisher CAD	2.00%	30 days	yes	<a href="https://www.thermofisher.com">https://www.thermofisher.com</a>
Thermofisher environmental	2.00%	30 days	yes	<a href="http://www.fishersci.com">www.fishersci.com</a>
Tactical Electronics	5.00%	30 days	yes	<a href="https://www.tacticalectronics.com">https://www.tacticalectronics.com</a>
True North Gear	17.00%	14 days	yes	<a href="https://www.truenorthgear.com">https://www.truenorthgear.com</a>
Tingley	12.00%	10 days	yes	<a href="https://www.tingleyrubber.com">https://www.tingleyrubber.com</a>
Tele-Lite	9.00%	14 days	yes	<a href="http://www.tele-lite.com">http://www.tele-lite.com</a>
Tempest Fans	20.00%	30 days	yes	<a href="https://tempest.us.com">https://tempest.us.com</a>
Turtle Plastics	5.00%	30 days	yes	<a href="https://www.turtleplastics.com">https://www.turtleplastics.com</a>
Underwater Kinetics	10.00%	14 days	yes	<a href="https://uwk.com">https://uwk.com</a>
Yates Gear	8.00%	30 days	yes	<a href="http://www.yatesgear.com">http://www.yatesgear.com</a>
Ziamatic	22.00%	30 days	yes	<a href="https://www.ziamatic.com">https://www.ziamatic.com</a>

Fisher Scientific  
Buddy Mills

Phone - 407-952-1077  
[buddy.mills@thermofisher.com](mailto:buddy.mills@thermofisher.com)



**Fisher Scientific**

Part of Thermo Fisher Scientific

PRICE QUOTATION

<b>DATE:</b> 3/25/2024		<b>Account Number:</b>		<b>PO#</b>	
<b>CUSTOMER NAME:</b> Panama City Beach Police Department				<b>CALLER:</b> Capt. J. Deegins	
<b>ADDRESS:</b> 17115 Panama City Beach Pkwy				<b>PHONE:</b> 850-249-8047	
<b>CITY, STATE, ZIP CODE:</b> Panama City Beach, FL 32413				<b>ATTENTION:</b> Tom Henderson	
<b>ESTIMATED SHIPPING DATE(S)</b> 45 days					
ITEM NO.	QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	EXTENDED AMOUNT
1	1	800-01041-01	ThermoFisher TruNarc unlimited model with one year of warranty. Includes factory repair, loaner units when available and 24/7 technical support. Companion PC TruNarc admin software, unlimited access to TruNarc elearning course and free basic software updates to core narcotics library for the life of the instrument. Includes on site instructor led training.	\$ 31,752.00	\$ 31,752.00
					\$ -
					\$ -
					\$ -
2	1	810-01462-01	TruNarc Solution Kit (Type H) for assisting with identification of Herion, Morphine, Fentanyl, and other high fluorescence samples. Kits include 100 test sticks and 100 solution vials with ethanol.	\$ 718.34	\$ 718.34
3	1	810-01461-01	TruNarc Solution kit (Type H). Kit includes 20 test sticks and 20 solution vials with ethanol	\$ 148.96	\$ 148.96
			Shelf life for Type H sticks is approximately one year from shipment		\$ -
			Freight/handling is included		\$ -
			Reference Lake County contract 22-730C, attachment B, ThermoFisher CAD 2% discount from list		
				<b>SUBTOTAL:</b>	\$ 32,619.30
				<b>TAX:</b>	
				<b>FREIGHT:</b>	\$ -
				<b>TOTAL:</b>	\$ 32,619.30
<b>Special Conditions/Comments:</b>					
<b>Please have PO emailed to <a href="mailto:Buddy.Mills@thermofisher.com">Buddy.Mills@thermofisher.com</a></b>					
<b>FOB: Destination</b>					
<b>TERMS: Net 30 Days</b>					
<b>Offer expires in 30 days</b>					
<b>Representative: Buddy Mills</b>					

Fisher Scientific Pricing Sheet

Product Code	Product Name	Product Description	List Price	SKU Product Line Roll Up
800-01041-01	TruNarc, Unlimited, Warranty - 1 Yr, Train-12	TruNarc Unlimited Model with 1 year of warranty. Includes factory repair, loaner units when available and 24/7 technical support. Companion PC TruNarc admin software, unlimited access to TruNarc eLearning course and free basic software updates to core narcotics library are provided for the life of the instrument. Includes TruNarc on-site instructor led training for up to 12 students within the Continental United States (CONUS) - expires 9 months after date of purchase.	\$ 32,400.00	TruNarc;
810-01461-01	TruNarc Solution Kit (Type H) - 20, English	TruNarc Solution Kit (Type H) for identification of Heroin and other special narcotics. Kit includes 20 Test Sticks and 20 Solution Vials with Ethanol. Note that because of the Ethanol, this product ships as a Hazardous Goods shipment. The shelf life for Type H-sticks is approximately one year from shipment.	\$ 152.00	TruNarc;
810-01462-01	TruNarc Solution Kit (Type H) - 100, English	TruNarc Solution Kit (Type H) for identification of Heroin and other special narcotics. Kit includes 100 Test Sticks and 100 Solution Vials with Ethanol. Note that because of the Ethanol, this product ships as a Hazardous Goods shipment. The shelf life for Type H-sticks is approximately one year from shipment.	\$ 733.00	TruNarc;